


M&A ASSOCIATE (JV&A)

LOCATION Online		DURATION 8-10 hours		 LEARN MORE: FS.DE/ JVAA
LANGUAGE English		PRICE EUR 1,480		

WHAT YOU CAN EXPECT

Joint ventures are strategic alliances that drive growth, innovation and market expansion. The Certified M&A Joint Venture Associate programme at Frankfurt School of Finance & Management provides comprehensive expertise in designing, negotiating and managing joint ventures. Participants learn how to structure complex partnerships in a legally sound and economically viable way and how to ensure their long-term success. The programme is ideal for professionals seeking to expand their M&A expertise with a focus on joint ventures and to provide qualified support for forward-looking collaborations.

The self-paced, fully digital online programme has been developed together with senior experts from Axel Springer, Covestro, Evonik, Festo, QIAGEN, Quarzwerke and Würth. It consists of three modules. While going through the three modules, the participant collects know-how nuggets that can be downloaded at the end of each module.

FOCAL POINTS

JV&A Framework

- Partnering Characteristics
- Partnering Project
- Partnering Project organization

Joint Core Tasks

- Operating Model Development
- Business Planning
- Governance Systems Design

JV&A Major Phases

- Term Sheet Phase
- Due Diligence Phase
- Finalisation Phase

TARGET AUDIENCE

This programme is suitable for specialists and managers who are responsible for or support joint ventures in M&A projects.

CERTIFICATION

Upon successful completion of the programme, participants receive the certificate "Certified Mergers & Acquisitions Associate JV&A" (Frankfurt School).

METHODS

Videos: Nine senior experts present practical know-how and real-world insights from business leaders.

Eight interactive workouts enable the participant to implement proven approaches and effective tactics directly in daily business.

Eight case studies contain best practices and lessons learned from real-life examples presented by one of the senior experts.